

Message Text

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PAGE 01 LONDON 09871 221120Z
ACTION EB-08

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FM AMEMBASSY LONDON
TO SECSTATE WASHDC 7406

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EXCON

E.O. 11652: N/A
TAGS: ESTC, UK
SUBJECT: PRE-LICENSE CHECK: TESTLINE INSTRUMENTS LTD.,
HAMPTON WORKS, BLACKNEST, ALTON, HAMPSHIRE

REF: STATE 153569

1. TESTLINE INSTRUMENTS WAS ESTABLISHED IN 1976,
PREVIOUSLY TRADING UNDER THE NAME OF M.T.L. MICROTESTING
LTD. RECENTLY TESTLINE INC., TITUSVILLE, FLA 32780,
BOUGHT THE SHARES AND STOCK OF MTL MICROTESTING AND
FORMED A NEW COMPANY BY THE NAME OF TESTLINE INSTRUMENTS
WITH DAVID CAWKELL (FORMER MANAGING DIRECTOR OF MTL)
AS THE EUROPEAN MANAGING DIRECTOR. MTL HAVE BEEN SOLE
AGENTS FOR TESTLINE INC. IN THE UK, BELGIUM AND HOLLAND
FOR THE PAST TWO YEARS.

2. COMPANY MANUFACTURES AND DISTRIBUTES ELECTRONIC
TESTING EQUIPMENT. TESTLINE INSTRUMENTS WILL BE OPENING
A MANUFACTURING FACILITY IN ENGLAND, EVENTUALLY TO MANU-
FACTURE ALL OF THE PRODUCTS PRESENTLY MANUFACTURED IN
THE U.S.

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3. COMPANY EMPLOYS 8 AND PREDICTS ANNUAL TURNOVER OF
100,000 POUNDS STERLING FOR 1978.

4. BANKERS: BARCLAYS BANK LTD., 42 HIGH STREET, ALTON
HANTS.

5. MR. DAVID CAWKELL, EUROPEAN MANAGING DIRECTOR

OF THE COMPANY INDICATES THE CONSIGNMENT WILL BE SOLD TO M.E.L. EQUIPMENT CO. LTD. CRAWLEY AND MARCONI SPACE AND DEFENCE SYSTEMS. MR. CAWLEY IS AWARE OF EXCON REGULATIONS AND ASSURES US HE WILL NOT RE-EXPORT WITHOUT PRIOR APPROVAL FROM OEA. IN VIEW OF THE FOREGOING EMBASSY SEES NO REASON TO DOUBT LEGITIMACY OF TRANSACTION AT THIS TIME.

6. PARA 6 REFTEL REGARDING THE SUPPLY VOLTAGE IN THE U.K., THE BRITISH ARE NOT ALONE IN BEING VAGUE IN DESCRIBING THEIR REQUIREMENT. MOST AMERICANS QUOTE THE US SUPPLY VOLTAGE AS BEING 110 VOLTS, WHEREAS NEMA PREFERRED VOLTAGE RATING FOR A.C. SYSTEMS STATES THAT IT IS 120 VOLTS 60 HZ. THE STATEMENT THAT THE TEST EQUIPMENT IS WIRED FOR 220 VOLTS 50 HZ FOR USE IN THE UK RAISES NO DOUBTS IN OUR MINDS ABOUT THE ULTIMATE DESTINATION OF THE EQUIPMENT, ALTHOUGH WE CONCEDE THAT THE UK OFFICIAL SUPPLY IS 240 VOLTS 50 HZ., THROUGHOUT THE NATIONAL GRID.

BREWSTER

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Message Attributes

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Subject: PRE-LICENSE CHECK: TESTLINE INSTRUMENTS LTD., HAMPTON WORKS, BLACKNEST, ALTON, HAMPSHIRE
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